

Job advertisement

BIZERBA

Industry Sales Engineer-Shanghai/Jinan

**The Open World of
Finest Weighing Solutions.
Since 1866.**



Although Bizerba has not invented the weight, we have definitely paved the way for modern weighing technology. Since 1866, our name - like no other - has stood for efficient weighing, slicing and labeling solutions. Today, we operate in 120 countries with approximately 3.900 employees.

Country

China

Location

Shanghai

Business division

Sales-Industry

Availability

Immediately

Our contact

HR dept.

For our location in Shanghai/Jinan we are looking for a

Industry Sales Engineer

Your tasks

- Responsible for Industry sales and market, assist sales manager to complete the sales target and other objectives according to strategy
- Able to develop and execute business plan for respective sales area and selected key vertical segments
- Able to understand competitor's strengths and weaknesses and ability to effectively articulate Bizerba products competitive advantage.
- Able to present products and solutions to customer generally.
- Initiate and manage sales projects, e.g. bidding, negotiation, etc.
- other task for team leader

Reference code

Our offer

At Bizerba, we bring together the traditional values of a family-run company and the international career development opportunities of a globally operating group. That is what we call "Bizerba Open World" and we are looking forward to developing this further together with you.

Your profile

- College or above, major in Automation, Electric Engineering, Mechanical Engineering or related major.
- More than 3 years experience in food industry (e.g. sweets, confectionary, bakery, beverages)
- Able to drive business growth in a fast-developing market.
- Good communication and negotiation skill.
- Good in Spoken and written Chinese and English.
- Able to work under pressure. Mature, persuasive, strong sense of responsibility.
- Self-motivated, active, flexible.

Your application

We are looking forward to receiving your convincing application - specifying the earliest possible date of joining and desired salary.

Bizerba (Shanghai) WeighTech & Systems Co., Ltd.

HR dept.

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